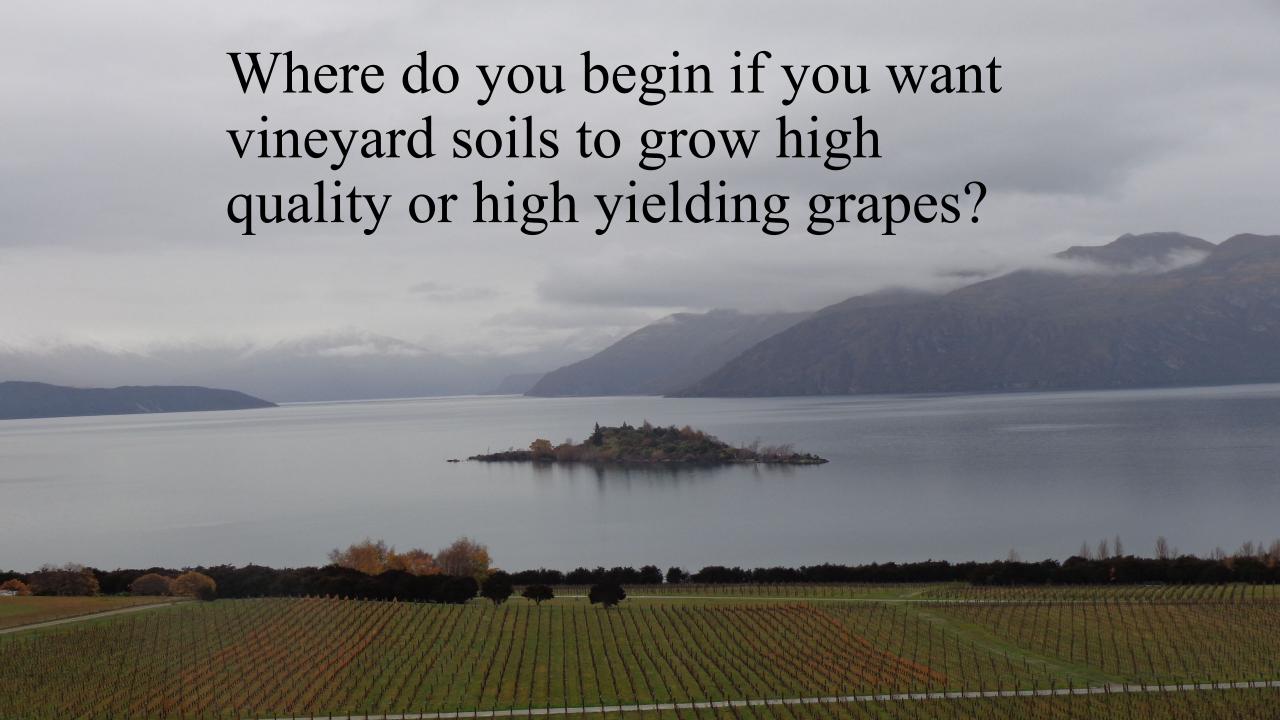
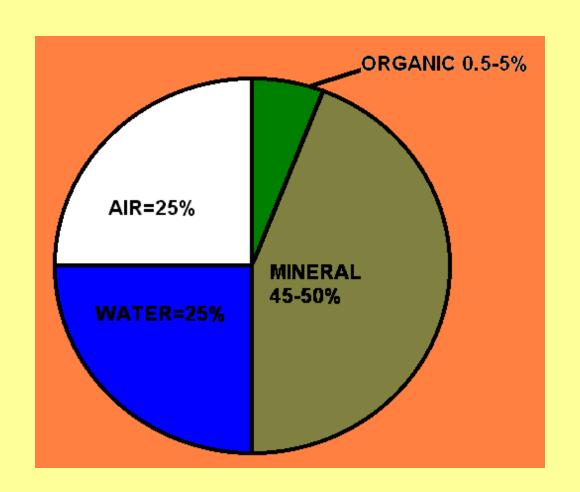


#### Kinsey Agricultural Services, Inc.:

- Our soil tests use only one set of specific methods (not just any test) for the analysis to correct soil fertility and consequent growth, yield, or quality problems as each applies to grapes and any ancillary crops. (Cover crops, olives, herbs, etc.)
- For soil sampling larger areas, we use aerial photos, yield data, or EC zones available from established GPS technology, to correctly measure needs and properly apply only needed fertilizer & lime in each area. We do not sell these products.)
- Teach introductory and advanced training programs for growers, consultants and fertilizer companies - including testing and fertility programs just for growing grapes.
- On-site consultations pertaining to use of soil testing for increasing fertility and/or crop quality.



## THE IDEAL SOIL STRUCTURE for GRAPES?!?



## Relationship Between Soil Texture, Soil Structure, and Water Holding Capacity



Sandy soils (coarse texture) have large pore spaces, thus allowing water to drain freely.



Clay soils (fine texture) have small pore spaces and hold water tightly.



TEC of 8.70 & higher – for best structure lime like heavier soils.

In general – 68% Ca & 12% Mg.

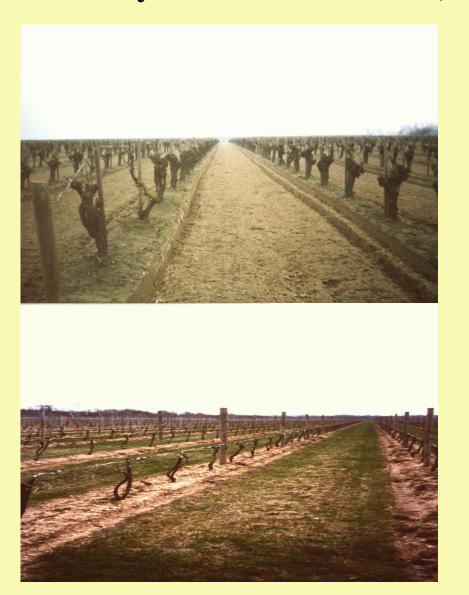
TEC – 8.69 or less – lime as a sand (in general - 60% Ca and 20% Mg).

(in particular – a minimum of 250 lbs. per acre of Mg - so long as it totals between 12% to 20% of the soils total base saturation.

(Never drop below 200 lbs./acre of Mg even when that exceeds 20%.)

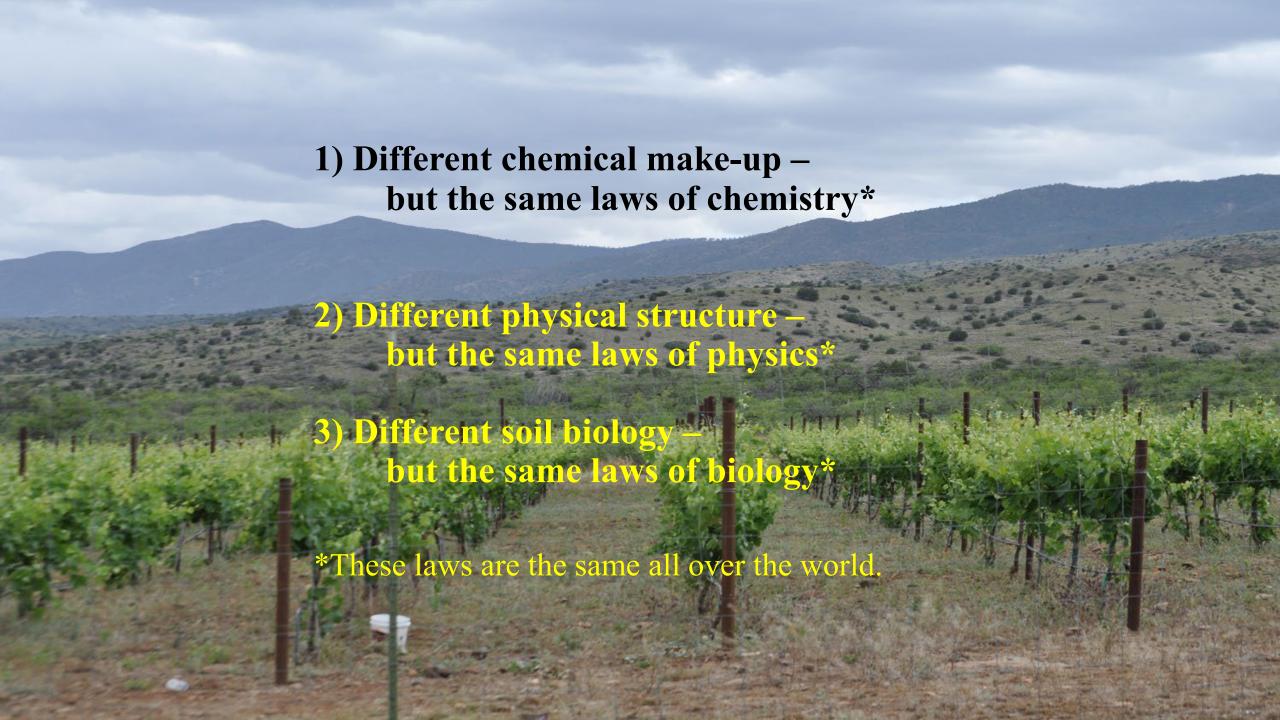


#### It may work in Missouri, but our soils are different!



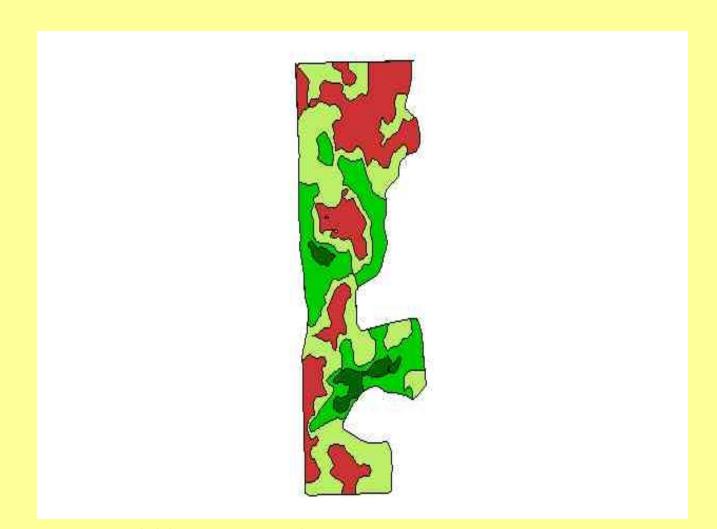








#### New vineyard – four different soils.

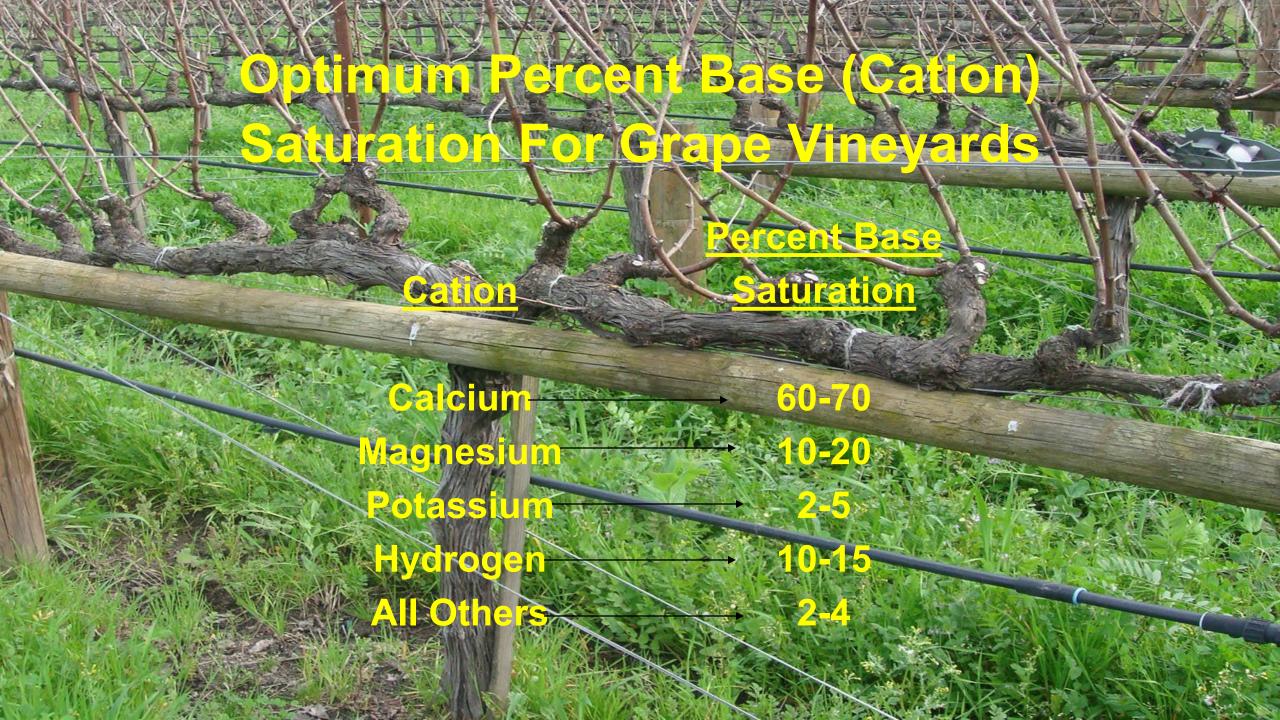


How many different soils do you have that grow grapes?

No matter how many or how different the soils on your land may be – the laws of science will work for them all.

Anywhere in the world the laws of science are the same. Gravity still works the same. Chemistry, physics and biology still work the same way.

What we need is a system that works with these laws of science to identify and provide what is required for soils to do their best.



This program provides the basics required for correcting each different vineyard soil in order to achieve the most needed soil fertility levels, without which the vines or the grapes will not achieve their top potential.

# Does this actually represent the ideal soil make-up for growing grapes?

Two examples:

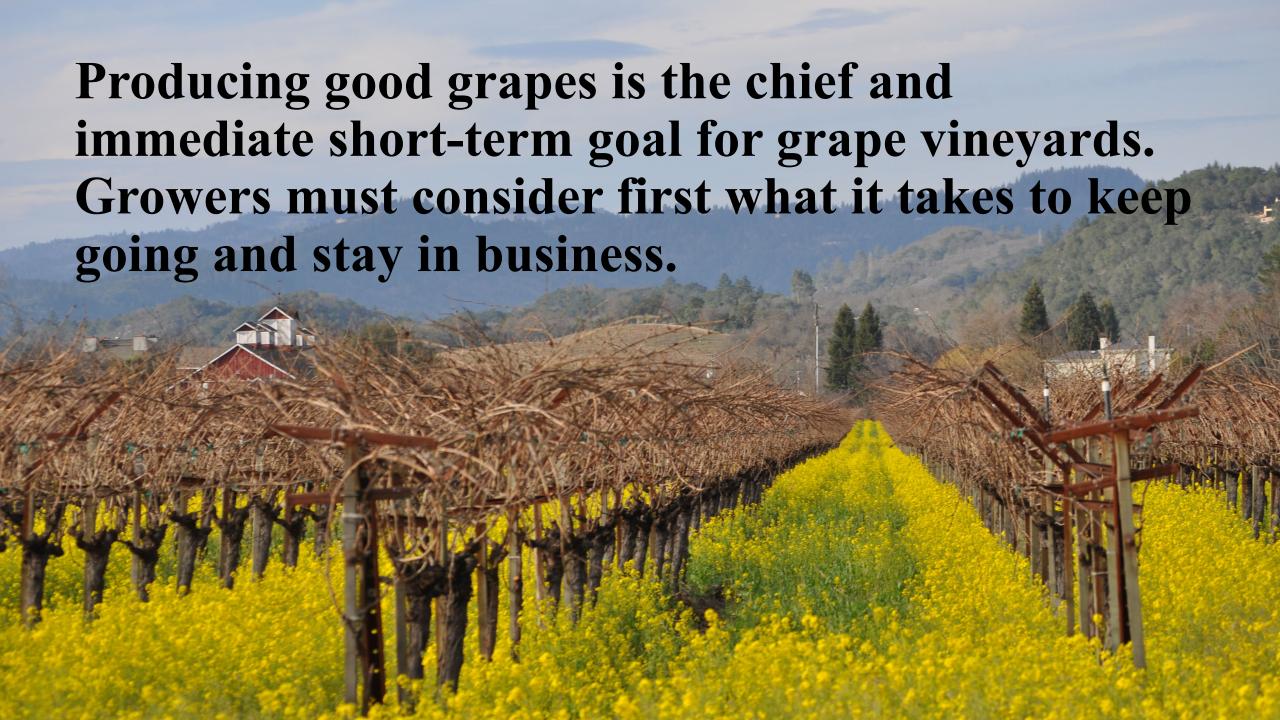
California – Give us your worst vineyard soil.

France – Testing some of the very best vineyard soils.

TEST YOUR SOIL TEST! Best vs. Good vs. Poor Soils.

Once a vineyard soil meets these parameters, then the other points about to be discussed will work most effectively.

They can still help, but until we eliminate any other more limiting factors, they will not necessarily provide the fully expected response.





#### You cannot manage what you cannot measure



## Soil Tests should measure available plant nutrients.

If the plant nutrient tests as available, but the crop is not taking it up

— then could something else be causing the problem?

#### **Primary Nutrients**

• Considering Sulfur.

**Builds better roots** 

25% more trunk growth

Excess inhibits P uptake

**Increases fruitiness** 

Longer shelf life

1 part S for every 6-10 N

Soil levels 50 ppm +



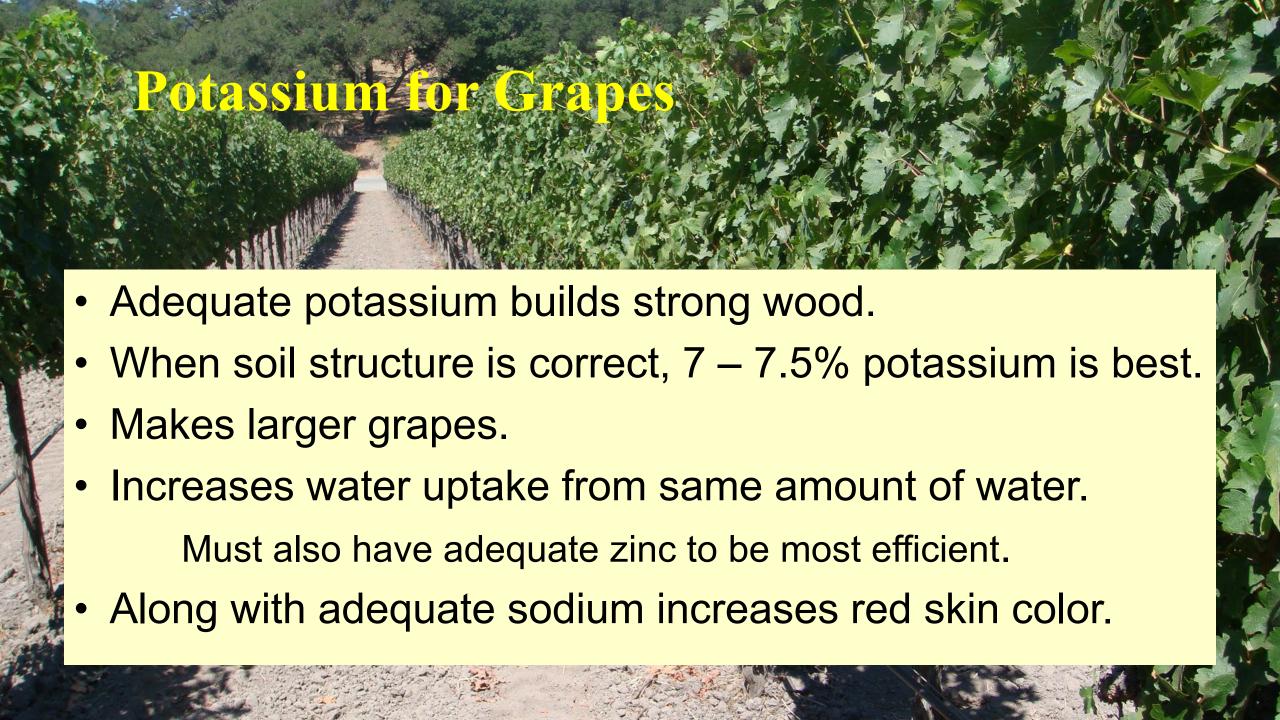
#### Phosphorous availability:

First, how accurate is the test? Will it measure P2O5 increases pound for pound when soft rock P is applied?

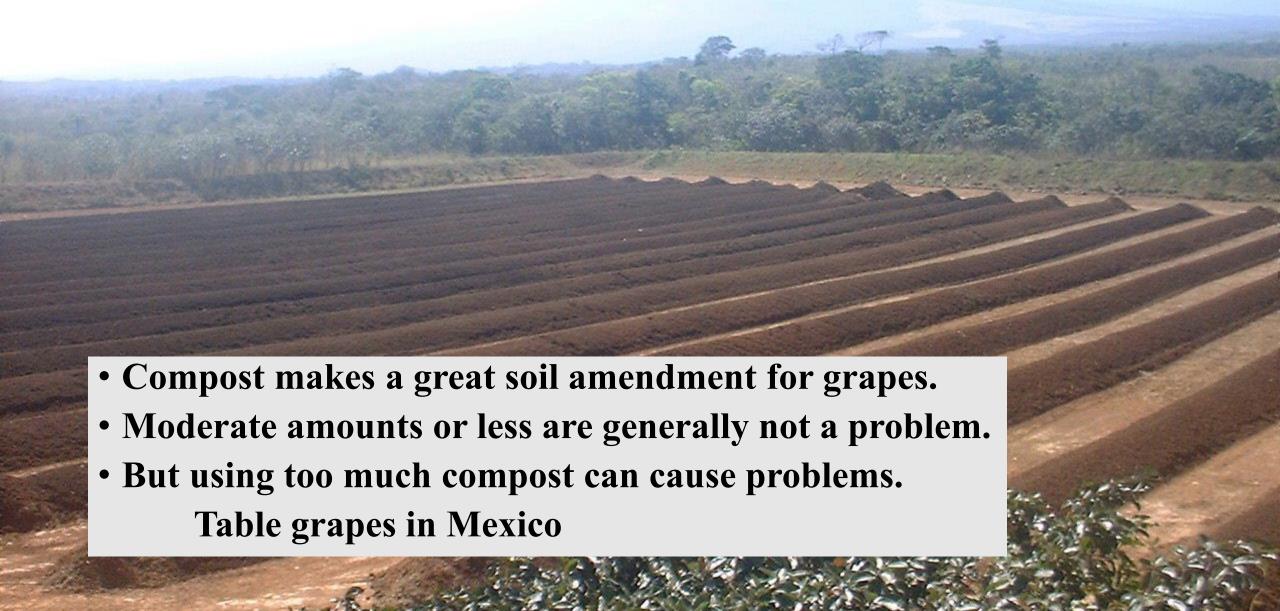
To build P in the soil – the pH of the P material matters!

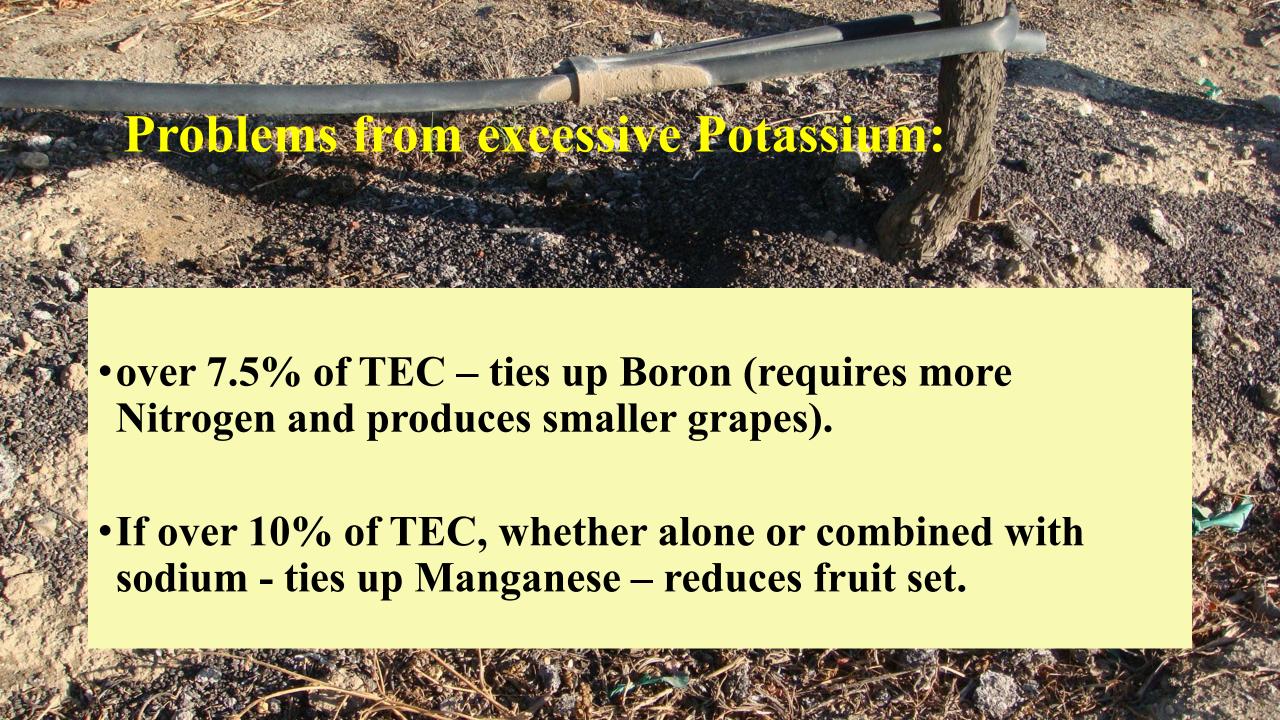
Low calcium – P uptake suffers if less than 60% Ca.

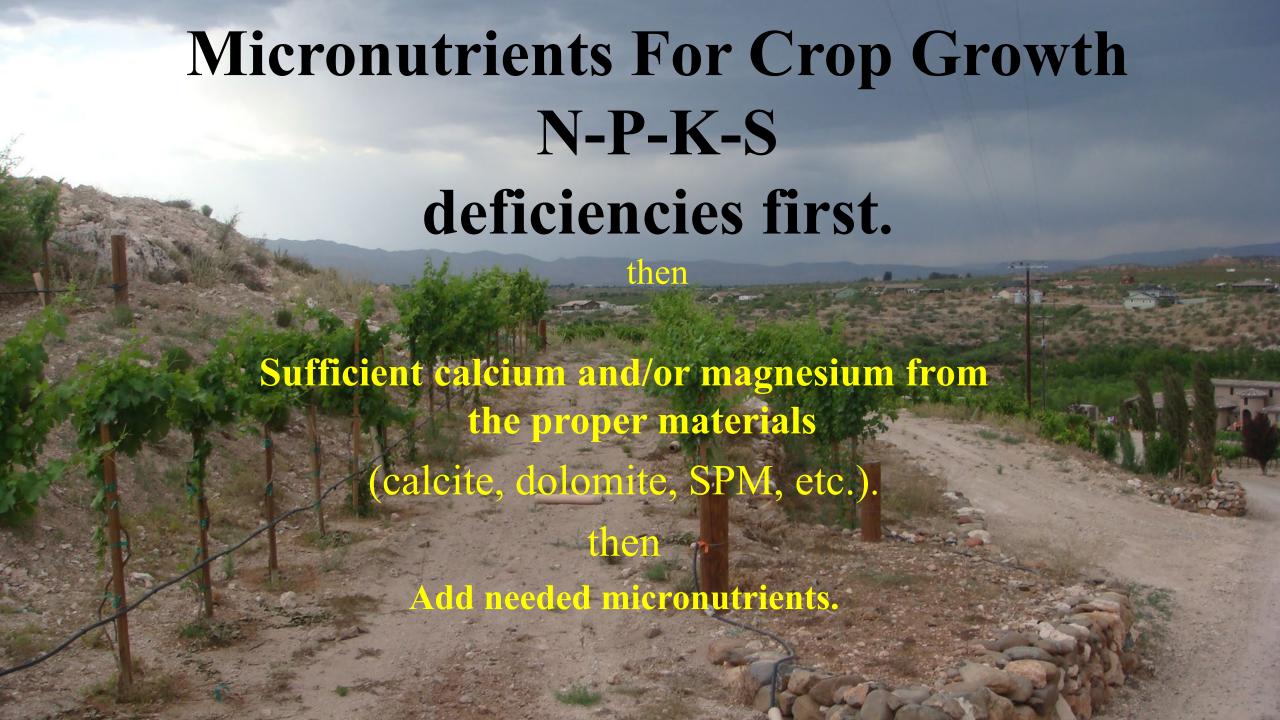
Too much magnesium in a clay soil affects P metabolism in the grapes. (Foliar Epsom salts every 4 wks or longer.)

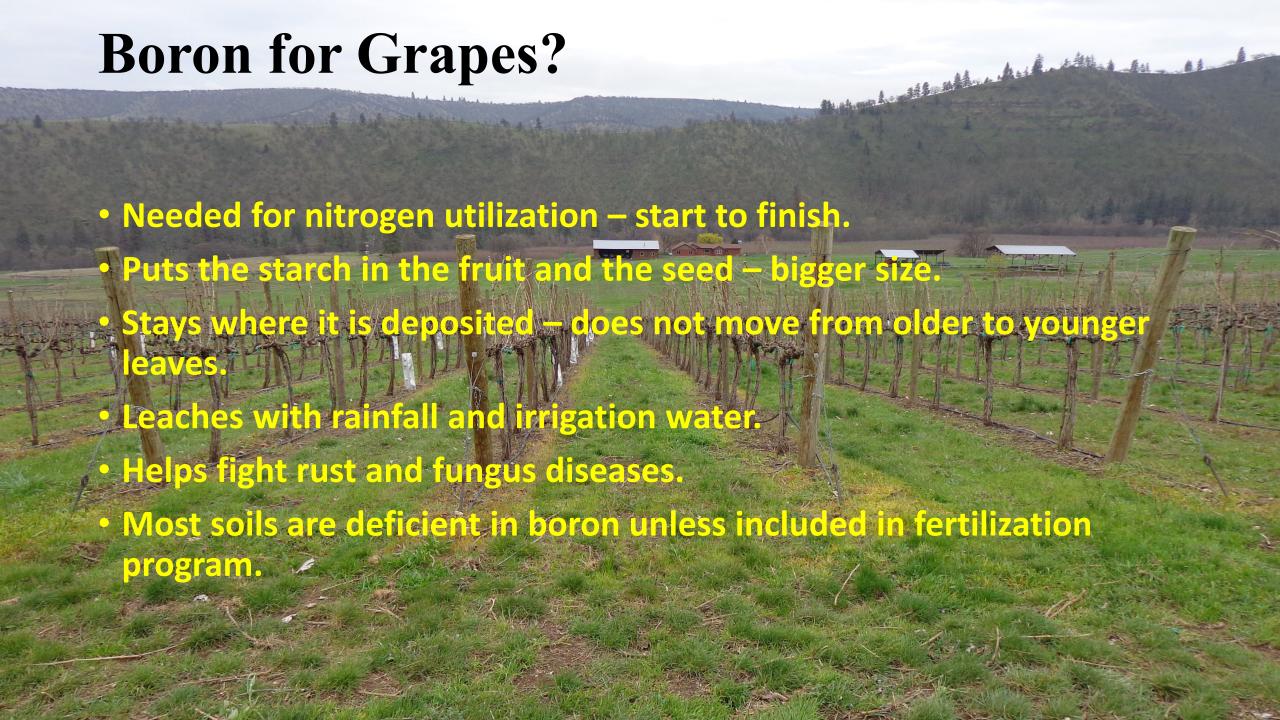




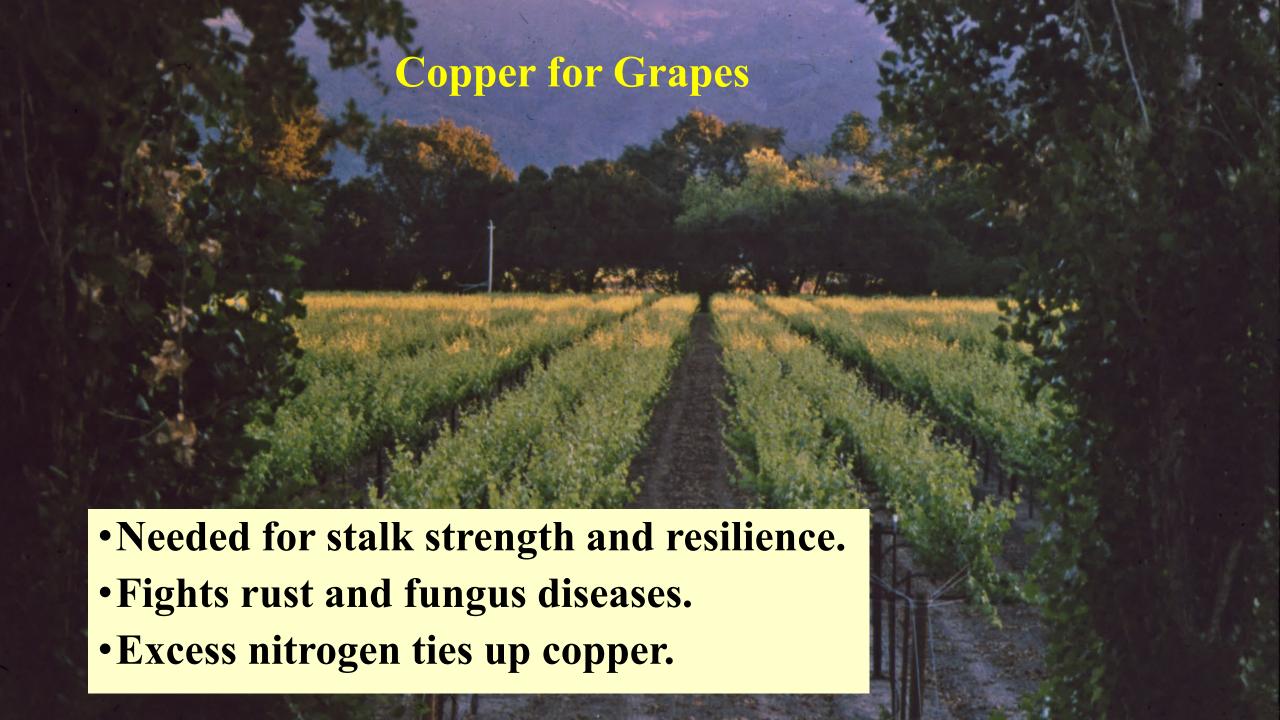


















### Calcium & Magnesium

Primary Nutrients for Soil Structure

Secondary Mutrients for the crop



#### THE END



